Quick-Look Report: USMC.2017.0005

Insights from the Marine Corps Organizational Culture Research Project: Generational Differences in the Marine Corps – Exploring Issues and Frictions Between Older and Younger Marines

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Marine Corps Organizational Culture (MCOCR) Project Report Front Matter

The following seven pages of front matter provide background relevant to the report that may be of interest to some readers. This material accompanies all reports from the MCOCR Project posted in the Open Anthropology Research Repository. MCOCR reports were designed for an applied audience of military and civilian officials of the U.S. Marine Corps rather than a scholarly audience. Therefore some background information, such as research team composition and the incidents of social media harassment that led to the project, is assumed rather than explicit. Included in the front matter are:

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1-2	Project Overview
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4	Background on the "Marines United" Scandal
5-7	Background on the Translational Research Group

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Marine Corps Organizational Culture Research Project Overview

June 2020 (updated Sep 2022)

Project Overview

The Marine Corps Organizational Culture Research (MCOCR) Project was an exploratory research effort requested by the U.S. Marine Corps, Manpower and Reserve Affairs (M&RA), in July 2017 to gather information on Marine Corps culture. The project arose in part from concerns related to the Marines United social media misconduct (see page 4 of this document for more information) and also from longer-term leadership questions regarding shifts in Marine Corps culture. The research was conducted by the Translational Research Group (TRG) at Marine Corps University (MCU). [See pages 5-7 for more information on TRG.] The project was governed by Marine Corps Human Subjects Protection Protocol #USMC.2017.0005 and the provisions of academic freedom in MCU's *Academic Regulations*. The Principal Investigator for the project was Dr. Kerry Fosher.

The intent of the project was to develop a broad, robust base of data and analyses related to Marine Corps culture that could be mined over the years to provide context and insights that could be used to inform problem-framing and decision-making on a range of issues and to complement/enhance other research methods, such as surveys. Additionally, the project was intended to support scholarly analysis and publication. The project was not intended to be representative of the entire Marine Corps or to support statistical analyses. As with most exploratory research, results were intended to inform discussion rather than make claims or advance particular positions regarding any Marine Corps program or policy. For additional information see the Frequently Asked Questions on page 3.

The **first phase** of MCOCR involved research design, data gathering, initial analysis, and production of two expedited reports. The research team collected data from Aug-Oct 2017 at installations in the United States and Japan, conducting 182 interviews and focus groups that were recorded and transcribed for analysis. Initial analysis focused on issues related to leadership, cohesion, and gender bias, captured in reports to the Marine Corps' Personnel Studies and Oversight (PSO) Office, later renamed the Talent Management Oversight Directorate (TMOD).

A *Quick Look Report* on issues specifically related to the Marines United misconduct was delivered to PSO in February 2018. A broader initial *Report to PSO* was expedited and delivered on 30 March 2018. This report organized preliminary analysis into the following themes:

- 1. Marines United and the Prevalence of Online Misconduct
- 2. Challenges with and for Leadership
- 3. The Procedural and Social Uses of PFT/CFT Scores
- 4. Experiences of Female Marines
- 5. Hostile Environments
- 6. Remaining a Marine: How Enlisted and Officers Deliberate and Decide
- 7. Cohesion, Leadership, and Difference through the Lens of Humor

With the delivery of the initial report and associated materials to PSO, the Phase 1 of MCOCR was complete. This report is available on DTIC: <u>AD1079774</u>. Links to other project reports from Phase 2 are provided on the next page.

Initial release of this report was scheduled for May 2018. Release was delayed due to leadership questions about the applicability of MCU's academic freedom policy. These questions were resolved in September 2019. The release resulted in **media and Congressional attention. See additional information on page 4 of this document.**

The **second phase** of MCOCR was intended to have three parts:

- Correct errors in the transcripts and removing protected information to develop them into a dataset that TRG could mine on a broad range of issues of interest to the Marine Corps.
- Conducting deeper and more structured analyses on issues of interest to the Marine Corps and topics of scholarly value.
- Continuing to advise Marine Corps organizations based on MCOCR and other datasets as requested.

The Marine Corps' decision to close CAOCL and, consequently, disband TRG in June 2020 altered the plans and timelines for the second phase. Original analysis plans for Phase 2 also were disrupted by TRG's inability to procure necessary analytic software and the delay associated with academic freedom questions. These factors significantly reduced the scope of analysis planned for Phase 2. See additional information below.

Marine Corps Organizational Culture Research Phase 2

Advising

The TRG team continued to provide advice for problem framing and the development of more structured data gathering efforts to various Marine Corps organizations, including M&RA and TMOD until TRG was disbanded. Dr. Fosher continues to provide advice based on the project.

Dataset Development

Work to correct errors in the transcripts and remove protected information was completed in January 2020. This work ensured the transcripts could be analyzed accurately. It also allowed the transcripts to be placed in a repository for use by other researchers (see below).

Completed Analyses

Due to the limitations imposed by lack of software and impending closure, TRG focused on completing several "quick look" reports on different topics rather than the in-depth analyses originally planned. The following additional reports were completed and posted on DTIC:

- Insights from the MCOCR Project: Implicit and Explicit Perceptions of Fairness (DTIC AD1079415)
- Insights from the MCOCR Project: Pregnancy Loss (DTIC AD1085324)
- Insights from the MCOCR Project: Alcohol (DTIC AD1091445)
- Insights from the MCOCR Project: Rethinking Mentorship (DTIC AD1096699)
- Insights from the MCOCR Project: Trust in the Marine Corps the Good, the Bad, and the Ugly (DTIC AD1103134)
- Insights from the MCOCR Project: Sexual Assault and Harassment (DTIC AD1103136)
- Insights from the MCOCR Project: Empathy in Leadership (DTIC AD1102322)
- Insights from the MCOCR Project: Generational Differences in the Marine Corps Exploring Issues and Frictions Between Older and Younger Marines (DTIC <u>AD1102357</u>)
- Insights from the MCOCR Project: Elements and Antidotes for Disillusionment (DTIC AD1102323)

All reports from the project were submitted to the Defense Technical Information Center for posting on the public portal. See also the section on data management below for additional locations and materials.

Scholarly Works

TRG team members presented on aspects of the MCOCR project at numerous academic conferences and in Marine Corps meetings. One scholarly article was published and another is in development as of this date:

- Translational Research in a Military Organization: The Marine Corps Organizational Culture Research Project. Feb 2020 in Annals of Anthropological Practice. <u>https://doi.org/10.1111/napa.12130</u>
- Post-Heroic Leadership in a Heroic Organization: The Secret and Gendered Life of Empathy in the United States Marine Corps. (article in development by team member).

Long-Term Data Management/ Data Availability for Future Research

Protection of the Marines who volunteered for the project and the data they provided was a priority for TRG. However, TRG also felt a responsibility to ensure that the data provided by Marines was used to the maximum extent possible. The principal investigator worked with the Marine Corps' Human Research Protection Program to identify a data repository that balanced internal and external discoverability with necessary security. After reviewing several options, the **Qualitative Data Repository** (QDR) was selected. Versions of transcripts that have been scrubbed of protected information, along with project documentation and reports, were deposited in the QDR when CAOCL closed. They can be accessed at https://doi.org/10.5064/F6K4IVEP. Reports and other documentation are available to the public. Access to the transcripts requires an approved human subjects protection protocol that meets criteria specified in the project documentation. Reports also are being posted to the **Open Anthropology Research Repository** during September of 2022.

Some materials from the project, but not the data, also were included in the CAOCL collection provided to the <u>Archives Branch</u> of the Marine Corps History Division at MCU and reports were posted on DTIC. The original audio recordings, raw transcripts, and any materials that could link participants with the data were destroyed when TRG was closed.



What was MCOCR?

The MCOCR Project was a small, exploratory, qualitative research effort intended to gather U.S. Marine perspectives on a range of issues related to Marine Corps culture. The project resulted in 150 semi-structured interviews and 32 semi-structured focus groups with 267 unique participants (nine Marines participated in both an interview and a focus group). All participants were volunteers, and the project was conducted under a protocol approved by the Marine Corps Human Research Protection Program. The project was conducted by the Translational Research Group (TRG) at the Center for Advanced Operational Culture Learning (CAOCL) under Marine Corps University's (MCU) academic freedom policy.

How should the information in MCOCR reports be used?

Because of the non-representative sample, data and analysis from MCOCR were intended to inform discussions in conjunction with other information sources. They should not be used to make broad, statistical claims about Marines or Marine Corps programs and policies.

Were Marine statements fact-checked?

No. The intent of the project was to gather Marine perspectives without regard to whether the perspectives were based on full knowledge of current Marine Corps policies and programs. In some cases, it was important to capture misperceptions, as they had implications for internal Marine Corps messaging.

What are the project's limitations?

1. The MCOCR sample was not designed to be representative of the Marine Corps population in terms of sex, race/ethnicity, MOS, or other characteristics. Therefore, the data cannot be used in statistical analysis designed to make claims about all Marines. Sample demographics are included in the March 2018 report from the project, available on DTIC (AD1079774).

2. The project did not include Marines in the reserves or recently retired/separated Marines due to Marine Corps interpretation of DoD policy on information collections at the time the research was designed.

3. The project's designers did not actively seek volunteers above E-8 and O-5; therefore, senior voices are not strong in the sample.

Who funded and sponsored the project?

The project fell within the normal scope of work of TRG and the majority of the project was funded out of CAOCL's existing budget. Manpower and Reserve Affairs (M&RA) requested that the research be done, but the research design, conduct, and analysis were controlled by TRG. M&RA assisted with logistics, travel for research team members who were not part of TRG, and funding to accelerate transcription of audio recordings.

When and where were data gathered?

Between August and October 2017, the research team gathered data at the following locations: Pentagon, Marine Corps Base (MCB) Quantico, VA, MCB Camp Lejeune, NC, Marine Corps Air Station (MCAS) Cherry Point, NC, MCB Camp Pendleton, CA, Marine Corps Air Ground Combat Center 29 Palms, CA, MCAS Yuma, AZ, and MCB Camp Butler, Okinawa, Japan.

Can Marines who participated be identified?

Identification is unlikely. Marines who volunteered for the research went through an informed consent process that warned them of the risks and the steps the research team would take to mitigate them. (A copy of the informed consent information is available in the project documentation through the <u>Archives Branch</u> of the Marine Corps History Division at MCU or the <u>Qualitative Data Repository</u> at Syracuse University.) Names were removed from the dataset and other measures were taken to mask identities, but Marines were cautioned prior to agreeing to participate in an interview or focus group, during the informed consent process, that it might still be possible for some readers to identify them through their habits of speech and/or combinations of characteristics, such as MOS and location.

What were the qualifications and characteristics of the research team?

The principal investigator was a cultural anthropologist with more than 20 years of experience working with and doing research on national security organizations, including 10 years leading research teams on projects focused on the Marine Corps. The composition of the MCOCR research team changed between 2017 and 2020, but team members possessed PhDs or MAs in the following disciplines: cultural anthropology, sociology, cultural geography, international relations, education, communication, and evaluation science. Additionally, the project's design was peer reviewed by a DoD scientist with a PhD in psychology. Data gathering teams included male and female researchers. To the maximum extent possible, participants were allowed to choose the sex of the researcher with whom they interacted. All team members were caucasian. The data gathering team included two members with Marine backgrounds. One was a recently retired field-grade Marine officer, and the other was an active duty, company-grade Marine officer. The research team also consulted with other social and behavioral scientists and Marines during design and analysis.

For more information, contact Dr. Kerry Fosher, Director of Research kerry.fosher@usmcu.edu

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Marine Corps Organizational Culture Research Media and Congressional Attention and Marines United Background

Timeline and Background:

The initial MCOCR report was delivered to the Marine Corps on 30 Mar 2018. The Translational Research Group's (TRG) original agreement to conduct the project included public release of all outcomes under Marine Corps University's (MCU) academic freedom policy. However, release of project outcomes was delayed for 17 months due to Marine Corps leadership questions about the applicability of academic freedom policy to the project. After materials were released in September 2019, they received light attention in the media and Congress, examples of which are provided below.

Briefs to Congressional Staff

A team including the MCOCR Project's Principal Investigator, Dr. Kerry Fosher, BGen Daniel Shipley, then Director of Manpower Plans and Policies, and Dr Michael Strobl, then Deputy Director of Manpower Plans and Policies, briefed Military Legislative Assistants from the Senate on 07 February 2020 and from the House on 04 March 2020. BGen Robert Fulford, Legislative Assistant to the Commandant, and staff from the Office of Legislative Affairs also participated in the brief to Senate Military Legislative Assistants. (The brief to House staffers was truncated due to growing concerns over the COVID19 pandemic, which was emerging at that time.)

Media Coverage

To our knowledge, no major news outlets covered the MCOCR project. It received some attention on social media sites such as LinkedIn, Twitter, and Facebook in both military- and social science-related channels. It also was covered by some military-focused media outlets. Two examples of coverage are:

- Szoldra, Paul. 2019. <u>An internal investigation spurred by a nude photo scandal shows just how deep sexism runs in the Marine Corps.</u> Task and Purpose. 04 Dec.
- Pawlyk Oriana. 2019. <u>Commandant Responds to Troubling Study on Marine Corps Culture</u>. Military.com. 07 Dec.

Congressional Hearing

To our knowledge, the MCOCR Project was discussed in only one public hearing. In the 10 Dec 2019 hearing, LtGen Michael Rocco, Deputy Commandant for Manpower and Reserve Affairs, the sub-committee chair, Rep Jackie Speier, and Rep Susan Davis, briefly discussed the Marine Corps' handling of the report, challenges with Marine Corps culture, concepts of equity and parity, and the importance of empathy in the professional development of Marines.

- U.S. House Armed Services Committee Subcommittee on Military Personnel Hearing, "Diversity in Recruiting and Retention:
 - <u>Increasing Diversity in the Military What the Military Services are Doing</u>." Dec 10, 2019. The project is discussed or mentioned at: o <u>1:16:40</u> (LtGen Rocco briefly mentions the MCOCR initial report in his testimony)
 - <u>1:18:21</u> (Rep Speier and LtGen Rocco discuss the delayed release of the initial report and some aspects of its contents)
 - o <u>1:31:08</u> (LtGen Rocco, responding to Rep Susan Davis, raises the report in his remarks on teaching empathy).

Marines United Background

In early March of 2017, The War Horse and Reveal from the Center for Investigative Reporting published a piece on a Facebook group called Marines United (See Thomas James Brennan, 4 Mar 2017). Members of the group had created linked Google Drive folders and posted photographs of women—some naked, some clothed—as well as personally identifying information and hostile comments about women. Some of the women targeted were Marines. At the time of the reporters' investigation, the Facebook group had over 30,000 members, some of whom were later determined to be active duty Marines. The investigations in the year following the initial news coverage identified 97 Marines as possible culprits. There were a range of punishments according to reporting in The Marine Corps Times (See Shawn Snow 21 Mar 2018). A brief overview of the legal actions taken was provided in a 2018 article in Military.com (See Hope Hodge Seck 13 Sep 2018). Although there were other signs of hostile behavior and social media-based misconduct that concerned the Marine Corps, the media attention and congressional scrutiny surrounding Marines United meant that it served as the primary frame for much of the subsequent discussion and action by the Marine Corps. Those actions included the formation of a task force and launching a number of initiatives. These efforts are not well documented in public Marine Corps reports, but news coverage and congressional testimony can be found via internet and library searches.

For more information, contact Dr. Kerry Fosher, Director of Research kerry.fosher@usmcu.edu

Translational Research Group Background – Page 1 of 3

Timeline and Background:

General Background: The Translational Research Group (TRG) was a multi-disciplinary group of social scientists that operated from 2010 to 2020. The group was located within the Center for Advanced Operational Culture Learning (CAOCL), which was responsible for providing culture-related, regional, and language education and training to the U.S. Marine Corps. Originally part of the Training and Education Command headquarters, CAOCL was reorganized and became part of Marine Corps University in 2012.

The idea for the group grew out of discussions between the anthropologist who became its director and Marine Corps leaders, one of whom was the Director of CAOCL. They had seen many problems in the Marine Corps' ability to leverage research results and scientific expertise. Many problems seemed to arise from the lack of persistent presence of scientific researchers in the Marine Corps' supporting establishment. Sometimes, researchers lacked sufficient understanding of the military and its context to design effective and useful research. Sometimes military leaders did not have enough experience with scientists to know how to interact with them and how to frame questions to ensure results were usable. Often, the long lag time between completion of a research project and implementation of results meant that researchers were no longer available when the Marine Corps had questions about how to use the knowledge developed through a research effort. Having researchers on site and employed full time, rather than on a project-by-project basis, was intended to help mitigate some of these problems.

In addition to attempting to work on the challenges above, TRG also was an experiment in the interaction of the social sciences with the military. It was formed at a time when tensions were very high between social science professional associations and military organizations. The tension was a renewal of mutual mistrust that emerged during and after past periods of engagement, most notably in World War II and the 1960s and 70s. As a result of these tensions, the resulting lack of familiarity on both sides, and unrelated changes in the civilian personnel system, most military organizations became undesirable employment options for social scientists who wanted to maintain their professional identities. Even setting aside the problems working with the military could cause in academic professional circles, the working conditions were not appropriate for retaining expertise. Job duties as civil servants or contractors did not include time for maintaining and advancing professional knowledge and networks, there was little support for publication, attending conferences, and other normal scientific work, and there were very few career tracks that allowed a scientist to advance while maintaining a scientific identity rather than becoming a rank-and-file manager. These conditions were mitigated to some degree for those working in military colleges and universities, but even in those settings, support for professional development was limited and research involving fieldwork was not easily accommodated. Taking a civil service or contract job supporting a military organization was, too often, a professional death sentence. TRG attempted, with a mix of success and failure, to address these problems by creating an environment that provided military officials with access to social science expertise, but also established more viable working conditions.

TRG drew its name and general orientation from the concept of translational research in medicine and other sciences, which emphasizes the ability to move knowledge from research to application quickly through increased communication between researchers and practitioners and by other means. The translational research concept in TRG differed somewhat from applied research in the military context because it included basic or foundational research. It emphasized continued scientific rigor and researcher control over design and execution with increased attention to the questions, ideas, and needs of potential end users and greater awareness of the implementation context.

People: The director of TRG, Dr. Kerry Fosher, was a civil servant at the GS-14 level whose PhD was in cultural anthropology. Although the original intent was to create government positions for the researchers, it was never possible to accomplish that goal and the group was staffed with full time contractors. Another aspect of the original intent was to focus recruitment on people from the fieldwork-focused social sciences, such as anthropology, geography, sociology, and similar fields at the PhD level. Hiring into civil service or contract positions is never a simple process and at no time was TRG completely staffed as intended. At various points, TRG had researchers with MAs or PhDs in disciplines including cultural anthropology, cultural geography, education, educational psychology, international relations, international studies, biological anthropology, social psychology, inter-cultural communication, and other disciplines, as well as collaborative relationships with military personnel from a wide range of backgrounds. Although the range of disciplines was not what was intended, researchers with different degree backgrounds brought other capabilities that turned out to be highly valuable. The number of researchers in the group varied over the years based on CAOCL's funding and the details of contracts, but averaged six researchers, not including the director.

Resources: TRG was funded out of CAOCL's budget rather than on a project-by-project basis, although it did occasionally take supplemental funding to enhance staffing or support requirements for particular projects. This approach to funding ensured that researchers would persist in the context, enabling them to advise on implementation of research results and other aspects of the selection and use of science. Funding the group in this way also had downsides. CAOCL had to focus on its core mission to provide education and training, which sometimes led to

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Translational Research Group Background – Page 2 of 3

Functions: Although TRG's areas of emphasis changed somewhat over the course of the 10 years it existed, most of its work fell into three categories:

- research, advising, and outreach
- support to CAOCL
- assessment.

Research, Advising, and Outreach

TRG did not accept tasks in the way many research entities working with or within the military did during this time period. Project ideas might come from researchers, Marines, or other Marine Corps organizations. However, selection of projects was at the discretion of TRG's director, with approval by CAOCL's director. The intent was to ensure that the group conducted projects within its available range of expertise and resources and only on questions that the team found valid rather than having to respond to requests that might not have been a good fit with the group's capabilities or that would have challenged its integrity. This level of autonomy was highly unusual in DoD and frequently challenged, but necessary for the group to function as designed. Most research efforts focused on issues related to Marines and Marine Corps organizations such as stress and resilience, gender bias, humanitarian assistance missions, and cultural patterns in the Marine Corps. Projects leveraged the strengths of the team at any given time, but emphasized field research, including observation, semi-structured interviews, and semi-structured focus groups. A core strength of TRG was to bring Marine voices into discussions largely dominated by survey research and other quantified data.

The group provided a great deal of scientific advising to the Marine Corps and other DoD organizations. Originally envisioned as work that would focus on implementation of results, this line of activity expanded and became one of the most valuable aspects of TRG's work. Rather than focusing exclusively on implementation of its own results, TRG researchers also came to be valued for the advice they could provide based on their existing expertise, helping Marine Corps leaders scope problems, design research approaches, and evaluate research claims from other projects. Advisory conversations did not usually result in artifacts like reports or publications but rather in improved decision-making. However, it was one of the most valuable services TRG researchers provided.

Researchers also engaged in outreach through presenting work to scholarly and practitioner audiences, teaching guest classes and electives within Marine Corps University and elsewhere, publishing, and becoming involved in the professional associations of their disciplines. This outreach helped inform academic audiences about military personnel and served to improve relations between the military, academic social scientists, and scientific professional associations.

Support to CAOCL

TRG supported CAOCL's education, training, and policy sections in a variety of ways. Researchers reviewed and wrote inputs on doctrine and policy, advised on approaches to assessment, and occasionally supported training sessions with instruction. However, the most significant support it provided was in the area of culture general curricula, which provided Marines with the concepts and skills needed to operate effectively when they do not have sufficient/current culture-specific information. Although CAOCL had adopted the 5 dimensions model in 2009 (see Operational Culture for the Warlighter by Salmoni and Holmes Eber, 2008 and 2011), it was primarily used as a means of organizing regional or culture-specific material. The generalizable concepts and skills were not an integral part of curricula. For the first 5 years of its existence, TRG led the effort to integrate culture general material, first in CAOCL's distance education program and later in its training program. This work sometimes involved developing curricula or reference materials and at other times focused on advising CAOCL's sections about what should be included. Once the Professor of Military Cross-Cultural Competence (PM3C) was hired to be part of CAOCL and a member of the university's faculty, TRG was able to transition leadership of these efforts to her with TRG researchers supporting her efforts.

TRG's director led CAOCL's assessment platform and TRG researchers worked with CAOCL's sections to help them design assessment approaches that would support required reporting and answer the more complex questions asked by CAOCL's director. One TRG researcher was responsible for collating annual information from the sections and using it to support various reporting requirements. TRG researchers also conducted assessment research, several examples of which are available on the Defense Technical Information Center's public portal.

Continued on next page.

Assessment

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Translational Research Group Background – Page 3 of 3

Balance of Functions: This arrangement of tasks could be seen as a distraction from the core work of conducting research and advising or as simply "paying rent" to TRG's host organization, CAOCL. At times it was, but it also served a purpose. There was a reciprocal relationship between the work on training and education programs and the group's research. The support to CAOCL's sections and assessment work brought researchers into contact with the active duty and retired Marines in CAOCL and into discussions about Marines and the Marine Corps. In some cases, this work was a researcher's first introduction to the Marine Corps and a useful orientation before engaging in research-related activities. It also kept the researchers tied to the sometimes-frustrating realities of trying to get science integrated in the supporting establishment, something that was an important background for science advising. In turn, the group's research projects not only served their intended purposes, but also helped researchers develop greater knowledge of Marines and their missions, which informed their work on training and education.

Additionally, the arrangement ensured that the Marine Corps got full value from a relatively scarce commodity, fieldwork-focused social scientists. For the reasons noted above, during this time period, it was not easy to get qualified social scientists to work with the military and those employed purely in education and training sometimes struggled to maintain their professional standing or do research. TRG provided a mechanism that allowed social scientists to support education and training without losing their ability to conduct research, publish, and stay connected to their fields.

Closure: In 2019, the Marine Corps began substantial reorganizations and program cuts (referred to as divestment) in an effort to align its funding and personnel with the capabilities it believed would be necessary in future conflicts. These changes were difficult and controversial. For example, the service divested tanks, something that would have been unthinkable previously. Culture and language programs also were divested. CAOCL closed its doors on 30 Jun 2020 and, consequently, TRG was disbanded. Marine Corps University retained TRG's director as the university-level director of research and CAOCL's culture-focused faculty member who continued to teach across the university. Initially, a few of CAOCL's education and training capabilities were retained in the newly formed Center for Regional and Security Studies (CRSS). However, in the two years following CAOCL's closure, the CRSS lost staffing and funding. As of September 2022, CRSS has no dedicated funding and is staffed by one Marine officer who will not be replaced when his assignment changes, making it unlikely that the center will continue unless Marine Corps priorities change.

Of note, the other U.S. services underwent similar reductions or shifts in their culture and language capabilities during the same time period. (See *The Rise and Decline of U.S. Military Culture Programs 2004-20* Fosher and Mackenzie, eds and *The Best-Laid Schemes: A Tale of Social Research and Bureaucracy* Deitchman. Both are <u>available to the public via Marine Corps University Press</u>.) These shifts corresponded with a number of fieldwork-focused social scientists from across the services, including TRG, leaving through retirement or transitioning to work in academia or the private sector.

Archives and Repositories: TRG has archived its materials in a number of places. The specific contents of each collection were tailored to the archive or repository.

Marine Corps History Division Archives Branch: The CAOCL Collection deposited in this archive includes materials from TRG. Materials include reports and publications, project overviews and summaries, assessment reports, and similar artifacts.

Defense Technical Information Center: TRG posted many of its research and assessment reports on DTIC. Most can be located by searching on Fosher or CAOCL.

<u>Qualitative Data Repository</u>: TRG deposited materials and data from four projects in the QDR. Reports, project overviews, IRB-related materials, and some data from the projects are available to the public by searching for Fosher. Access to data from two of the projects requires an IRB-approved protocol.

Marine Corps University Human Subjects Research Archive: All IRB records from TRG's projects are retained in the university's centralized storage. These records are accessible only to IRB-approved personnel.

Open Anthropology Research Repository: Starting in September 2022, a selection of reports from TRG is being deposited in the OARR.

Generational Differences in the Marine Corps: Exploring Issues and Frictions Between Older and Younger Marines

Executive Summary

When discussing the broad topics of leadership, cohesion, and gender bias, Marine participants in the Marine Corps Organizational Culture Research (MCOCR) Project talked about generational differences. While at first glance many of them attributed those differences to Marines' belonging to different age cohorts with their unique characteristics created before they joined the Corps, the Marines also revealed much more nuanced insights that identified experiences within the institution that either created or contributed to those differences. As the Marine Corps integrates new recruits into its ranks and seeks to understand how they are different from previous recruits, we suggest that to better understand the new generation of Marines, the institution to studying how the demographic makeup and characteristics of new recruits coming from civilian society are different from those of previous generations of recruits, the Corps needs to look at how the experiences of those recruits once inside the institution distinguish them from other Marines. More specifically, the report explores the following themes:

- Although Marine participants tended to single out civilian society as the most significant factor defining the characteristics of a different generation joining the fleet, they also revealed diverse factors within the Marine Corps that mold junior Marines into a group that is different from senior Marines. In other words, it is the experiences, knowledge, and characteristics that junior Marines gain within the Marine Corps that make them different from older Marines.
- 2. One factor Marines identified as creating differences between them was deployments overseas, in particular to warzones, and the effects they had on individuals and groups, including on their outlooks, beliefs, and commitment to the Corps.
- 3. The effect of connectivity caused by the proliferation cell phones and social media in the Marine Corps is another factor identified by Marines as promoting differences among Marines. Contrary to stereotypical beliefs encouraged by the generational literature, it is not just young Marines, but Marines of all ages who are actively navigating the effects of growing connectivity and making choices about the use of technologies associated with this phenomenon.
- 4. Marines invoked generational differences when discussing leadership issues in the Corps. Once again, although they frequently attributed differences in leadership styles to age, their conversations revealed trends within the institution as the causes of these differences.

The report does not argue that experiences, knowledge, values, and norms junior Marines gain prior of their entering service are not significant in shaping their identity as individuals and Marines. Rather it points out that, in addition, there is a need for a closer look at how life in the Marine Corps makes one group of Marines different from others based on length of service. Marines are not simply of different ages, they are also members of an institution whose operational tempo, missions, expectations and requirements placed on service members, and institutional culture constantly change over time, and, therefore, Marines' experiences vary depending on how long they have served.

Introduction

As the Marine Corps integrates into its ranks tens of thousands of new recruits each year, it seeks to better understand the characteristics of those recruits to effectively train, educate, and socialize them into the institution. There is a danger, however, if the Marine Corps follows currently popular approaches that assign common characteristics to large cohorts of people based simply on age, as they tend to minimize the impact of multiple other factors, including race, ethnicity, socio-economic status, sex, national origin, and urban-rural distinctions, on identity development and behavior. Further, they ignore other factors, such as institutional experiences and how they can change over time, that inform how individuals perceive themselves and others.

In the Marine Corps Organizational Culture Research (MCOCR) Project¹, Marine participants frequently referred to generational differences while discussing diverse issues, problems, and frictions in their lives. In 2017, in response to the Marines United Facebook misconduct, the Marine Corps requested that the Translational Research Group (TRG) at the Marine Corps Center for Advanced Operational Culture Learning conduct exploratory qualitative research on organizational culture with emphasis on leadership, cohesion, and gender bias. 267 Marines participated in semi-structured interviews and focus groups across the Marine Corps enterprise. While not an explicit question area, when Marines brought up topics about generational differences, TRG researchers probed deeper to explore Marine perceptions and experiences. As we initiated analysis of the transcripts, we noted that Marines did not use a single term describing these differences, instead referring to "generational thing," "generational differences," Millennials," "Generation X," "Old Corps vs New Corps," and "wartime Marine Corps vs peacetime Marine Corps," to point to differences, in their view, between Marines based on belonging to a distinct age cohort rather than rank, military occupational specialty (MOS), socio-economic background, gender, ethnicity, or other characteristics. We coded these references to capture "generational differences" as an area of analytical interest. What emerged through these varied conversations and deeper analysis is a more nuanced understanding of what distinguishes cohorts of Marines.

This paper explores how Marines participating in the MCOCR research project talk about generational differences in the Corps and then looks at how Marines perceive these differences through the following lenses: combat and deployment, social media and cell phones, and leadership. The purpose of this analysis is to reveal how Marines uncover factors within the Marine Corps, rather than without, that affect the emergence of what they see as different age cohorts of Marines who possess different characteristics. This paper does not seek to challenge the notion that the society at large influences and shapes Marine recruits and leaves a deep impact on the young Marines well into their careers. Instead, it suggests that in addition to outside influences, Marine participants in our research identify changes within the Marine Corps that impact both junior and senior Marines' experiences, knowledge, beliefs, attitudes, and norms, and that might lead to issues and frictions between younger and older Marines. More specifically, the paper explores how Marine participants talk about factors such as combat and deployments, technology, the role of leadership, and the changing needs of the Marine Corps and how they are shaping young Marines into a distinct group, which in turn creates misunderstandings and frictions with older Marines. In other words, rather than simply concede that young Marines come from a civilian social group with a set of cultural characteristics that are distinct from the characteristics of older Marines, the paper focuses on how the Marine Corps as a constantly changing institution has presented younger and older Marines with different demands and expectations and, thus, has socialized Marines with distinct experiences and cultural features depending on when they joined the Corps.

It must be noted that most of the explicit discussions about generational differences analyzed in this paper are provided by older Marines, which is understandable given the limited experience of junior Marines in the institution. This is not to say that junior Marine participants did not discuss the same issues as more senior participants. Even when not directly addressing generational differences, young Marines reveal thoughts and experiences that are relevant to the issue. However, unlike senior participants, junior Marines did not use stereotypical terms and frames relevant to generations. This paper captures the conversations with participants who explicitly used terms associated with generational differences and, thus, mostly excludes the potential insights provided by Marines who did not use them.

¹ This research was conducted under Human Subjects Protection Protocol USMC.2017.0005 and Marine Corps University's academic freedom policy. The opinions and conclusions expressed herein are those of the individual speakers and researcher and do not necessarily represent the views of the United States Marine Corps or Davis Defense Group.

Another point of clarification concerning the use of terminology is in order. As noted above, Marine participants used varied terms, such as "generational thing," "generational differences," "new generation," "Millennials," "Generation X," and others, when speaking about generational differences. The use of these terms was not precise as, for example, some participants used "Millennials" to refer to younger Marines, while technically belonging to the same generation. For the purpose of simplicity, this paper will use "generational differences" as an all-capture term to address how Marines use diverse terms to discuss the topic of this paper.

This paper also often makes references to senior and junior Marines. Marine participants did not define distinct groups of senior and junior Marines. Instead, individual Marines made references to "their" group of Marines of certain age as opposed to a group of younger Marines. Occasionally, for example, very senior non-commissioned officers referred to sergeants and first sergeants as belonging to the young generation when discussing leadership problems in the institution. For the purpose of this paper, however, junior Marines are referred to in the analysis as the group of Marines who are at the rank of corporal and below, while senior Marines are at the rank of sergeant and above.

How do Marines talk about generational differences?

There is a large body of generational research literature seeking to characterize broad cohorts of people according to age. This literature's approach to analyzing social change ascribes a distinct, yet vaguely defined, set of characteristics to a group of people who happen to be born in arbitrarily selected time periods.² The literature gives each generation a name, which soon gains popularity in society and facilitates the socialization of stereotypes³ about people who often share little in common other than proximate birth dates. This approach is highly problematic as it takes little account of socio-economic, ethnic, gender, and sex differences among people categorized in the same age group. The popularity of this approach, or rather the popularity of its vocabulary and stereotypes, was reflected in how Marines participating in the research frequently, and uncritically, used those terms and stereotypes when talking about Marines of different ages. This, however, was also in tension with their observations about Marines of different ages that challenged those same stereotypes and revealed Marines' experiences in the institution as sources of differences between Marines of different age and length of service.

When talking about generational differences, Marines mostly used very similar language describing the characteristics of Marines who are perceived to belong to a certain age group. One set of characteristics associated with junior Marines focuses on cultural characteristics those Marines bring from civilian society into the Corps. Sergeant #234 described them as, *"those Millennials, they have no discipline. They don't have care for anything. They're selfish. They only look out for themselves."* Captain #600 defined Millennials as a generation of *"instant gratification."* Master Sergeant #641 noticed that junior Marines *"do not like personal conflict. They are afraid of confronting people."* First Lieutenant #045 observed that among the junior Marines, PFC⁴ to corporal, *"there's a very, very big sense of entitlement that I see."* Lieutenant Colonel #421 reflected on his long service in the Corps and argued that the new generation of Marines have *"a very 9 to 5 mentality."* Lieutenant Colonel #400 pointed out, *"The Millennial generation is not as formal with their customs and courtesies even though they're trained just like every other Marine."* First Sergeant #118 observed

² TRG, "Quick Look: Generational Cohort Literature: Gross Generalizations, Insufficient Data, and Weak Methods Make Generational Research Unsuitable for Military Decision-Making" (Quantico, VA: Center for Advanced Operational Culture Learning, May 9, 2013).

³ Stereotypes promoted by the generational literature can also be contradictory. See, for example, Sally Seppanen and Wendy Gualtiery, The Millennial Generation: Research Review (Washington, DC: National Chamber Foundation, 2012), <u>https://www.uschamberfoundation.org/reports/millennial-generation-research-review.</u> The report reviews multiple studies advancing contradictory characteristics about Millennials. Some studies argue Millennials are "more caring, community oriented, and politically engaged than previous generations," while others find them "more interested in extrinsic life goals and less concerned for others and civic engagement" as well as "self-absorbed."

⁴ Private First Class.

Like, we can call them men, and we can call them Marines, but they are children mentally. I think they're raised differently now. I think they're treated differently in school now. I think society treats them different now. And they do not do well with adversity. Like, adversity, failure? They're not used to failure, and as soon as they meet failure, that's it for them, mentally check out.

This was seconded by Chief Warrant Officer 3 #208, who observed the new generation of Marines is not used to being "... verbally reprimanded or verbally put on the spot of criticism. Any type of criticism. If they get anything less than positive criticism, they don't know how to react. And the Marine Corps is all about criticism."

The last two observations are a good illustration of how the Marine participants critical of the new generation frame the differences between senior and junior Marines. Very often discussions about the negative characteristics of the new generation were used to highlight different negative trends in the institution as seen by the participants. They brought up what they saw as negative characteristics of junior Marines as a group to juxtapose them with the positive characteristics of the older Marines who represent the institution's better past. For example, for Chief Warrant Officer 3 #208, discussing the new generation was a way to highlight his displeasure with what he saw as declining Marine Corps standards. He stated, "I think it's a generational thing. But I also think because the services - and not just the Marine Corps, but unfortunately the Marine Corps is also having to adjust, which is understandable, to the demands of society - that in some regards we are lowering our standards." Similarly, during a focus group with female Marine officers, Chief Warrant Officer 2 #057 tempered her fellow officers' criticism of Millennials by observing, "Fun fact. 75 percent of us are Millennials in this room." In other words, talking about generational differences in the Marine Corps is in many cases not so much about the new generation but a way to make judgments on what is seen as negative tendencies in the Marine Corps is moving away from what it does best because of its increased focus on the needs of junior Marines. He noted,

The Marine Corps has started to conform so much with what the new, new Marines that're coming in and the way they're like, "well, we have to address it this way, and we have to-" and we got to a point where we do so much unnecessary, in my eyes, so much unnecessary training. And I don't know the numbers like from when I came in until what they are now, but I think that we've over-sensitized things. I think if we refocus on, "okay, hey, let's get back to the bare basics." [sighs]

Not all Marine participants discussing generational differences have negative feelings about the characteristics of junior Marines. Their views range from the positive, to mixed, to neutral. For Master Sergeant #236, the new generation is *"smarter."* According to Captain #217, *"They are smart. They're very smart."* First Sergeant #508 observed, *"the young Marines now have a deeper sense of purpose, or at least they're looking for that."* Some Marines go beyond observations about the positive qualities of junior Marines and find behaviors and skills that benefit the Marines Corps. Master Sergeant #236 cited above observed,

They ask questions, they're smart, and they're not asking questions to like, you know, question the leadership. They're asking questions because they wanna understand, because nine times out of ten they can do it a better way. Instead of creating this board, they can create you [a] spreadsheet that updates itself, that's linked to Mars. [both laugh] You know, they are smarter. And I tell my Marines all the time, "Hey, you know, if I ask you a question, I'm not asking that question because I'm trying to check your knowledge. I'm asking you that question because I wanna know."

This attitude toward junior Marines' questioning the rationale of their seniors' decisions is echoed by Lieutenant Colonel #421, who saw incorporating a leadership approach which uses those Marines' inquires as a tool to motivate and build positive group dynamics. He stated, "I grew up in a household, very much respecting authority, discipline. But now it seems like it's not that you have to give them the why, but if you give them the why, you actually get them. They join the team, and they're willing to roll their tail off for you, which I think is generationally really different." Similarly, Master Sergeant #425 observed, "Cause Marines of this generation are why. They want to know. They want to be told why they're doing something before they're told to do it. And that way, in their mind, they're able to comprehend, 'Okay, well, now I get it.' Kind of going back to 'why are they important in the mission?'."

Chief Warrant Officer 4 #301 expanded on this theme by speculating that it was the Marine Corps' changing missions and requirements that brought in recruits with different characteristics. Observing the institution

since joining in the early 1990s, he recounted that the Corps used to be the *"juvenile detention camp,"* an institution many young men were given as a choice to join instead of being in custody of the judicial system. In his words, *"it's either jail or the Marine Corps."* Reflecting on his long service in the institution, he observed how the increased use of technology in the Marine Corps forced the institution to seek less-troubled, more well-rounded recruits.

Well, now, we're looking for a different audience. It's the between years and between wars. We learn from- after the Gulf War, well, we're very technical now. So do we need the troubled youth that we're just trying to rehabilitate? America's not asking us for that anymore. It's asking us for well-rounded children to come into our organization, and we just make- it makes the organization better.

Chief Warrant Officer 4 #301 observed that rather than being a passive recipient of whatever society had to offer from a generation of young people, it was the Marine Corps that defined the desired characteristics among new recruits. This logic seems to be supported by a recent analysis of individual-level data of two representative samples covering the period 1979-2008, indicating that unlike the past, the U.S. military no longer primarily recruits individuals from the most disadvantaged socio-economic backgrounds.⁵ The authors of the study argue that the introduction of advanced technology together with the adoption of different tactics, concepts of operations, and doctrines has prompted a qualitative change in the demographic composition of the U.S. military, including the Marine Corps. The military has become more selective in admitting recruits from the 1990s onward, including in their cognitive and physical abilities.

Yet other participants in the MCOCR research were very dismissive of the generational differences talk and pointed out that this might be indicative of problems of norms that have nothing to do with generational differences. Some pointed to Marines' tendency to complain, while others suggested the focus on supposed negatives characteristics of junior Marines simply betrayed one's inability to lead them. Captain #015 observed,

I hear it almost on a daily basis that "Oh, it's the new generation." I hear it from every rank. And I don't buy it, whatsoever. Because you know what? We've been saying that probably since the beginning of the Marine Corps. The Marine Corps in 1776 was complaining about the Marines- or the Marines who had come in in 1775 were saying, "Oh, these Marines from 1776, they're not like we are." That's a way to build our identity to an extent. But it also causes an othering.

He continued,

And when you ask the Marines, like every Marine romanticizes about, "Oh, my last unit was so much better." Every Marine says, "Oh, my last year was so much better." But when that Marine was at that last unit, they were complaining that, "Oh, this unit sucks. The unit before me was so much better." And this is part of our culture. We complain quite often.

This opinion is seconded by Lieutenant Colonel #517.

I think individually for the Marines, if you want to call it Millennial, I mean, what kills me is every generation-every generation that I've- so I entered in '93, and I remember everybody saying, "Well, back when I was in boot camp, pfff, man, it was much harder. We used to have to do that and this." Everybody, once you get rank or once you get time separated from your entry level, it seems that the catch phrase is like, "Well, back when I was in, when-back when I went through, that wasn't the case."

Gunnery Sergeant #054 went even further and argued that complaints about generational differences reveal a significant problem with senior Marines, stating "[consternated sigh] I think there's a stigma out there about this Millennial generation that is- is negative, and too many leaders push that as an excuse why they can't lead." This observation is supported by Lieutenant Colonel #512 who found the generational talk to be entirely misplaced. He pointed out that those differences were not about age difference but about different experiences in the institution. Senior Marines have long experience leading and dealing with certain demographics of Marines,

⁵ Andrea Asoni, Andrea Gilli, Mauro Gilli, and Tino Sanandaji, "A Mercenary Army of the Poor? Technological Change and the Demographic Composition of the Post-9/11 U.S. Military," *Journal of Strategic Studies* (January 30, 2020), https://doi.org/10.1080/01402390.2019.1692660.

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while excluding others, because of institutional requirements and restrictions. Those requirements and restrictions are gradually changing because of mission and operational changes as well as judicial and legislative mandates and requirements. Accordingly, senior Marines are increasingly dealing with and leading Marines belonging to demographics previously excluded from certain MOSs. He provided,

It's just a matter of [inhales loudly] how our senior leaders--which is now a generational thing. So you get a lot of guys, uh, they have grown up in the ground combat arms MOSs, that have dealt with only males for years. And now they're gonna have to deal with females. So they'll gonna have to deal with issues that they haven't dealt with before. And that'll be challenge for them.

In this case, the lieutenant colonel observed that the increasing participation of women in ground combat arms MOSs created professional and human interactions previously mostly unknown to members of large Marine communities. In the MCOCR research many of those senior Marines reported having had either no or very limited interaction with female Marines because of the MOS they are in. Some of them also summarized the new reality and interactions as a generational thing. The increasing participation of women in previously all-male occupational fields is not the only change taking place in the institution, but perhaps the most salient one, and thus, an easy reference for Marines talking about change. There are others. Marines also made references to *"cyber"* Marines, those involved in the Corps' increasing capabilities in cyber and electronic warfare, when discussing the growing number, in their view, of Marines who had difficulty meeting physical standards. Some senior Marines and the institution's policies to accommodate physically weaker Marines. Other senior Marines, however, recognized that those new recruits are essential to the Corps' new missions. Some Marines went as far as identifying this as creating a cultural conflict between the institution's long held norms and beliefs of what the ideal Marine is and the increasing number of mission-critical Marines who do not fit old stereotypes of the idealized form.

Captain #214 dismissed complaints about the new generation of Marines and suggested that, technically, it was this exact generation that was fighting the nation's wars and struggling through economic and social hardship.

So I hear a lot of Millennial bashing. I'm technically a Millennial. Um, and I always bring up the fact, 'well, you know Millennials have been the ones technically fighting in Afghanistan and Iraq. The 'snowflakes' have lived through the worst recession since the Great Depression. They fought two wars, and they're still here. So you can complain all you want about Millennials, you know, but they were also the ones driving the economic recovery."

Gunnery Sergeant #136 had an entirely different reason for dismissing the notion that the Marine Corps of the past was a better institution by pointing out that it all depends on personal perspective and bringing in his father's experience which was far from positive.

The old timers talk about the great times, but for my father, it wasn't great. He was Puerto Rican. So, he wasn't treated- he- for him, it wasn't great times. He was a minority. He was- could barely speak the language. For him, it was even worse. So when they talk about those times and then I hear my father, I'm like, 'I don't think that was-maybe they were great for you, but I'm pretty sure for those around you, it wasn't that great." You were belittling people, there was a lot of rape, there was a lot of discrimination. I think we forget history really quick, and I think that's one of the problems.

The gunnery sergeant included personal experience to implicitly challenge the view that people belonging to the same generation are alike and instead revealed how differences in individual experiences create different beliefs and attitudes. This is just one example of the way Marine participants often included their individual experiences before joining the Corps – both positive and negative ones including economic status, family circumstances and traditions, personal ambitions or struggles, and others – to illustrate how they navigated professional and personal life in the Corps. Although many Marines identified themselves as belonging to a particular generation with its own characteristics, they also spent considerable time describing their personal experiences as essential in understanding their beliefs, assumptions, and attitudes. The insights provided by Marine participants challenge the notion that it is possible to identify a set of personal characteristics that are common for people simply based on their belonging to a particular age cohort without taking into

consideration their varied personal experiences as well as socio-economic status, ethnicity, gender, sex, and other factors influencing individuals in that cohort.

The argument made by some Marines that the generational talk is not really about age differences was reinforced by the way some participants discussed changes in the Marine Corps without bringing up age differences. Master Sergeant #321, for example, pointed out, *"More Marines speak up than ever before."* "Speaking up," "questioning," and "asking questions" are terms often used by some senior Marines when referring to a new generation of Marines and generational differences. This master sergeant, however, pointed to this tendency without any mention of age, generations, and generational differences. Instead in the interview, he observed a cultural change relevant to all Marines regardless of rank and age. This was echoed by a female Major #201, who, while commenting on gender issues, said, *"Compared to five-six years ago, females are more willing to speak out."* Once again, these comments were not related to discussions about a new generation and generational differences; instead, they alluded to a change in institutional culture. Yet, many other senior Marines made the same points while framing them as a generational thing.

The way participants in the MCOCR research talked about generational differences was varied and provided important insights. Although Marines often used stereotypical terms to describe generations in the Marine Corps, they challenged stereotypical thinking about generations, revealing the richness of individual backgrounds, experiences, values, attitudes, and beliefs that defy generational categorization. They also pointed out that talk about generational differences is not necessarily about generations but about the institution and how it handles changing missions and its relationship with society.

Talking about generational differences in the context of combat and deployments

Interviewer:How do you think that today's Marine Corps is different from the Marine Corps of the past?Sgt:Um, less combat.6

By the time data collection for the MCOCR research was conducted in 2017, the number of Marines who had experienced deployments, including to war zones, was already in deep decline. That year, fewer than one in five Marines had a single deployment, and less than one in ten had deployed twice.⁷ Many previously deployed Marines participating in the research made numerous observations about the effects of deployments and combat on individual and group experiences. Some of them went as far as separating Marines into those who have deployed, including to war zones, and those who have not, while framing this division in generational terms. As Gunnery Sergeant # 062 in a focus group with other senior Marines pointed out, "A generation of war has to adapt to a generation that has never seen war before. Warfighters are either out or getting out." Others used generational references to discuss this division while also framing the issue as either "old Marine Corps versus new Marine Corps," or "wartime Marine Corps versus peacetime Marine Corps." Previously deployed Marines identified several differences between the wartime Corps and the peacetime Corps. Lieutenant Colonel #421 observed that small unit discipline has been lost because of the lack of combat mindset and the Marines Corps' return to garrison life. Corporal #072 with eight years of service noted the peacetime Marine Corps is about ridiculous classes. This observation was seconded by Captain #209 who argued Marines are overwhelmed by briefs and trainings that have nothing to do with combat. Master Gunnery Sergeant #231 pointed out how deployments effected cohesion, stating "I mean, obviously, like, you know, I've been to Iraq before, and I obviously saw like even amongst whatever the peer groups were, there was a lot of camaraderie for that time frame. Like when we were like in country, we were like- we were like that, you know."

It is in the context of discussing the effects of deployments, or their lack, that Marine participants revealed how experiences within the institution create differences between older and younger Marines. It is significant

⁶ Sergeant #007.

⁷ Jeff Schogol, "Were Have All the Combat Vets Gone?" *Marine Corps Times* (August 14, 2017). <u>https://www.marinecorpstimes.com/news/2017/08/14/where-have-all-the-combat-vets-gone/.</u>

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that in these discussions, previously deployed Marines tended not to speculate about how civilian society is shaping the characteristics of current recruits and junior Marines but instead focused on how their experience of deployment and combat made Marines of their age a distinct group with its own identifiable characteristics, including values, norms, and attitudes. These characteristics were then compared to the characteristics of the Marines of the "new generation" or the "peacetime Marine Corps," explicitly arguing that the old generation and the wartime institution were better. Lieutenant Colonel #400 said, "But I think that the younger generation is more apt to not think of second order effects, certainly not third order effects of decisions that they make. And with that, I think we have a risk that, you know, our culture that we know we've adapted over a hundreds of years is-is fading to loose behavior that's culturally accepted."

When the MCOCR research explicitly explored themes related to cohesion, Marines frequently pointed to deployments as a factor accounting for the presence or lack of unit cohesion. Shared experiences, especially experience of hardship, were often identified as a factor that fostered cohesion, trust, and leadership qualities. On the other hand, lack of deployments was seen as the explanation for the lack of those in unit and individual characteristics. As Corporal #221 noted, *"Tve seen the cohesion in the non-deployable units is very different than the cohesion in a victor unit*". "Sergeant #007 observed deployments confer authority and turn Marines into leaders.

I believe it affects leadership for the simple fact that a leader- some leaders would undermine their subordinates because they've never gone to a combat zone. I was one of the last groups to go to Afghanistan, so I just got luck of the draw, but a lot of people will be like- when you see sta- a ribbon stack, you see a combat deployment, they're like, authority. That's what- that's what you think. That's what people think most time like, "He went to Afghanistan, authority."

Staff Sergeant #635 echoed that attitude, stating, "Like if we're looking at it and said, 'How come, you know, this sergeant has two ribbons?' Like because we compared them, like, "Okay, I have the stack that I was lance corporal, E3, and he's a sergeant but he only has two. You didn't do anything.' I mean the kid has nothing to prove himself. So I mean it's a different, way different Marine Corps now."

The staff sergeant's comment is typical of many previously deployed Marines who not only talked about how deployments have affected their experiences but also made generalizations about how the new generation of Marines and the new Marine Corps are different from the old ones because of the relative lack of such experience. Some Marines ascribed to the old generation aspirations, attitudes, and beliefs that are lacking in the modern Marine Corps. Gunnery Sergeant #046 pointed out he was a member of a generation deeply affected by the 9/11 terrorist attacks and joining the Marine Corps was an attempt to regain control over uncertain external circumstances and restore a past sense of security. He explained, "*But it was still something that shook everyone, and I think the ability for people to feel like they had an opportunity to exert control on their external circumstances because they felt vulnerable. Nothing like that had ever happened CONUS before. So it shattered that image of invincibility. And we wanted to get back.* "The same Marine contrasted this attitude with the one exhibited by the younger generation of Marines who did not know the past and the global war on terror as the norm. The new generation was seen as joining during very different times and accordingly was assumed to have very different motives and commitments.

They're not driven to fix a wrong because it's been 16 years. I think it's now-I don't want to say stabilized but I feel like that's the best way to describe it. You're not seeing the emotional anymore. It's more of a logical choice for a lot of people whether it's financial, whether it's to get out of the circumstances in which they were raised, whether it's a stepping stone to get to a future career. I think people are logically joining the military now versus emotionally joining the military immediately post-911.

It must be noted, however, that while many Marines participating in the research point to 9/11 as the reason for joining the Corps, others, who also joined after the attacks, included a variety of other reasons, such as seeking a challenge, a steady career, and college money, escaping circumstances, and continuing a family tradition of military service. In other words, this Marine ascribed his motivations for service to a whole generation of Marines who happened to join at approximately the same time. Similarly, he painted the

⁸ A "victor unit" typically means a deployable unit.

generation of junior Marines with a wide brush, seeing a lack in commitment to serve in times of national crisis. This wide generalization was seconded by a previously enlisted First Lieutenant #048.

And now I feel like there's a newer group of Marines coming in that are doing it for different reasons. I mean we're not in kind of a time of war now. Like, I joined 'cause I wanted to go fight. There are people now that join because they wanted college. Nobody in 2003 was joining the Marine Corps because they wanted college money because they knew, or to use TA⁹ because they weren't going to use TA. You were going to go on deployments, you know.

In talking with junior participants, however, their own words did not necessarily support these claims, as their motivations for joining the Corps seem as varied as those of the 9/11 Marines, including a desire to deploy and fight for the country. In fact, one of the interesting conflicts revealed in this study is junior Marines' struggles to reconcile their expectations of serving in a warfighting organization and the routines of everyday life in garrison. Many expressed surprise and disappointment when realizing everyday life in the Marine Corps had little to do with their expectations about being part of a warfighting institution. This realization was compounded by another realization – this one is common not only for current junior Marines but also for many Marine participants across the ranks – that what they learned as values and behavior in their initial training and socialization in the Corps (recruit depot, Officer Candidates School, and The Basic School) was sometimes very different from values and behavior in the fleet. Confronted by these cultural clashes, junior Marines seemed to have several coping strategies. Some contemplated leaving the Corps, others planned on lateral moving across MOSs, and others created a new purpose and motivation to serve.

The disappointments of junior Marines and their struggles to cope with them do not stay hidden from senior Marines. Several senior participants revealed in their conversations that they were aware of these struggles and disappointments and discussed strategies to help Marines overcome them and find new purpose to serve and renew their commitment to the Corps. Some explained to their Marines how their seemingly inconsequential duties and skills fit the big picture and enable the Corps to fulfill missions, including warfighting. Other Marines tried to create work environments that foster unit cohesion and value individual contributions. And others sent Marines under their charge to temporary assignments, including Marine Expeditionary Unit tours. However, many other senior Marines saw these struggles as something unique to the current generation of junior Marines. They branded this a generational problem – a group of young Marines with characteristics created by a civilian society very different from the one older Marines came from.

Finding generational differences in attitudes towards cell phones and social media

No, this is a generational, societal problem. Had we always had cell phones with picture sharing capabilities, this would have been a problem when we were teenagers. This would've been a problem when we were young adults.¹⁰

Marines brought up multiple themes when discussing generational differences in the context of the proliferation of social media and smart phones in the Marine Corps. Once again, senior Marines fell into two broad categories – some frame it in generational differences terms while others have a much more nuanced view tying it to multiple other issues and themes explored in the study.

For some, mostly senior, Marines, cell phones and social media were among the most defining attributes of the generation of junior Marines. This technology was seen to make Marines more informed and knowledgeable, more isolated from the Marine Corps and more connected to the outside world, more difficult to engage in activities promoting unit cohesion, and more likely to get in trouble as social media and electronic devices keep record of Marines' misconduct.

⁹ Tuition Assistance.

¹⁰ First Lieutenant #045.

The effect of such technologies on junior Marines' knowledge and staying informed was a major theme in generational talk. Senior Marine participants observed that, unlike the past, junior Marines have easy access to information and knowledge in the palms of their hands. As Gunnery Sergeant #300 explained,

They just know too much, where we were more naive. Back then we didn't have internet readily available on our cell phones. We didn't have that. So, for us it was more, "Oh, well, master sergeant told me." Oh no, now these junior Marines will be like, "Oh, master sergeant said that, but this Marine Corps Order over here," and hopefully it means that my generation taught them well, "This Marine Corps Order says this, this, and this." And they put up a fight faster than I think our generation did."

Master Sergeant #425 seconded this opinion and also pointed out the benefits this trend is bringing to the Marine Corps.

I've also noticed, we've seen-I've seen a lot more with more world experience, just based on how information technology has gotten around. They know what's going on in the world. They're interested in it, kind of thing. That helps us out as Marine Corps, too, because, I mean, here in the Pacific, we go and can see and be around all sorts of different nations at one time. And to understand the conflicts that might have taken place before-hand.

The use of modern technology by junior Marines as a source of information and knowledge was universally seen as a positive trend by both older and younger Marines. Senior Marines also tended to identify junior Marines' comfort with and ease of using these technologies as one of the very few positives related to the ways civilian society is preparing young people for life in the Marine Corps. Except for this and young people's tolerance of demographic differences, civilian society was mostly seen as instilling characteristics and values that the Marine Corps must overcome and change radically.

It must be pointed out that, while most Marines credited these technologies and social media with junior Marines' being better informed and knowledgeable than previous generations, some participants also pointed to changes within the organization as the explanatory factor. As Master Sergeant #511 reflected on his experience,

I just look at the change over past 20 years. When I was a PFC, I got my information from my section leader and my platoon sergeant. Those was only two people that ever told me anything about what was going on. Maybe I saw a read board at the PX¹¹, or something like that. Now, you know, every Marine has an MOL¹² account. He probably has an e-mail, he probably has, he's probably part of somebody's SharePoint group, he's probably part in- everybody's throwing different announcements at them and advertising to him different stuff and what's going on, it's like-a lot of them getting information overload.

This insight into how the institution created services to keep Marines better informed is supported by other observations by senior Marines who argued that in their experience, the Corps has increased the number of services pertaining to all aspects of Marines' lives, including social status, gender and sexual issues, entertainment, and others. Although it is hard to provide an assessment of how effective these services are based on the available MCOCR data, it is clear some senior Marines saw this is as one of the signs of generational differences as well as a distinction between the old and new Marine Corps. In other words, these Marines pointed to a development within the Marine Corps that might explain why the junior Marines' socialization in the institution creates different Marine cultures across different age cohorts.

A few of the senior Marines took the ubiquity of cell phones and social media in the institution beyond their role in keeping Marines informed and knowledgeable and observed how they are used in challenging the established relationship between the Corps and individual Marines. They argued that technology is changing the nature of the Marine Corps as a total institution. Connectivity with the outside world and social media are enabling Marines to create an autonomous sphere of life, one that is outside the total control of the Marine Corps. Marines today, regardless of their age, are able to maintain ties, relationships, and exchanges with the world outside the Marine Corps. Some Marines are now experiencing professional and civilian lives within a single day, leading some to a sharp bifurcation of their identity. As Major #068 observed,

¹¹ Post Exchange

¹² Marine Online.

But [pauses] so with the way society, as I mentioned, it's kind of the information flow and stuff like that earlier, right, where everything's- information's at your fingertips, large portions of the military don't live on the installation, don't live in barracks. At the end of the day, everyone wants to go home and leave base and act like a civilian. For some people, being- the Marine Corps is a job, right? 'I drive to work. I am here from 0730 to 1630. I take my hour lunch or whatever, and then at 1630, I drive home somewhere off base in this civilian community.'' There's very much more of the external societal influences, right? In the middle of the day, I am pulling out my phone every five minutes to go on Facebook or whatever, you know, texting, whatever, watching videos. So I'm very much more exposed to societal norms than perhaps some idealized old Corps vision of the past where, you know, you did have the Marines all live in barracks or even open-squad bays. Now, there were all male, but, you know, the officers lived on base in the officer housing, right? Like there was less of 'I have the entire world at my fingertips on my phone.''

The ability to create and maintain a strong autonomous sphere of life where the Marine Corps' influence is either not present or weak challenges individuals' adherence to Marine culture, affecting their beliefs, norms, attitudes, and commitments related to the institution. Although the major cited above did not refer to a specific age group, implying that all Marines could experience that, most other senior Marines tended to associate this trend with junior Marines. This partially explains their focus on cell phones and social media as the most visible tools enabling this trend, as fewer young Marines tend to live outside base. It is also probable that this trend is more salient among junior Marines who are still in the early stages of their socialization in the Corps and are yet to form their commitment to the institution. In fact, many of them never develop a long-term commitment as they do not look beyond their first enlistment.

While some seniors Marines speculated that cell phones and social media might be isolating Marines from the Corps and undermining the institution's totalizing function, others also observed an opposite trend – their ability to reinforce an individual's ties to the institution. Several participants indicated that while in the past cell phones were rarity in the Corps, in the early 2010s, they quickly became not only ubiquitous but a required necessity. Senior Marines shared that starting in the 2010s, cell phones made them increasingly available to their superiors and junior Marines. Even when off-duty, they were not only on call but also easily reachable. In addition, social media was seen as providing senior Marines with one more tool to oversee and lead their Marines. As Lieutenant Colonel #400 observed,

So they have to be more engaged in their lives to-to really know, and I think that you'll find that corporals and sergeants are looking at the Marines' social media profiles and seeing what's going on there. And I tell you- I probably have numerous case studies where a Marine who is, you know, struggling may post something on social media. [snaps fingers] Bam! His NCO¹³ picks it up, and they're going to see him or they're picking up the phone and calling him, and-because they understand that these young Marines that we're seeing now, that's their outlet.

Thus, while cell phones and social media might be enabling Marines to carve out an autonomous space for themselves, they also facilitate the creation of new ties to the Corps. Many senior Marine participants recognized this and embraced social media as another tool in their leadership toolkit. Other senior Marines, however, refused to adopt this tool and saw it as a phenomenon associated with a younger generation they did not understand. Those Marines also tended to see social media and cell phones as getting Marines in trouble, thus something to be careful about or to avoid. Many senior Marines argued that junior Marines were not that different from the Marines from when they joined the Corps. Unlike the past, however, social media and cell phones today keep a record of personal misconduct. Master Sergeant #200 observed,

Like, man, like this is- this is tough and like we look at Marines United now, like you see that what's going on Facebook and sharing pictures and these new- these new Marines coming into the Marine Corps are- are out there where their mistakes can never come back. Like, I can't- I can't post something on social media, delete it the next second and think that it never went out there because now it's in cyberspace forever. So the only difference between this generation and ours is that their mistakes are- are life-long and life-lasting and life-long lasting and- and forever. Like you can't pull them back no matter what you do.

¹³ Non-Commissioned Officer.

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Marines' conversations about the penetration of cell phones and social media into the Corps reveal how, in addition to changes outside the institution, some changes within the institution can explain differences between senior and junior Marines. Technology should not be exclusively associated with junior Marines. Senior Marines, too, navigate its effects in the institution. Marines' responses to it are varied. Some saw it as a distraction afflicting junior personnel and undermining organizational cohesion. They associated social media as civilian society's cultural intrusion into the Corps – an unwelcome trend the institution has little power to resist. It is interesting that the senior Marines resenting this did not recognize social media as a tool to be used by leadership to lead and inform. It is also interesting that those same Marines also did not describe an alternative style of leadership to be juxtaposed with the one adapting such technology and means of communication to lead Marines. Another group of senior Marines, on the other hand, embraced technology and social media not only as tools to relate to and lead junior Marines but also as a phenomenon that empowers the institution and all Marines. In fact, they framed the penetration of technology and social media not in generational differences terms but as something that defines future Marine Corps missions and the way Marines operate. They did not see Marines of different ages having different behaviors related to social media and technology but rather saw Marines with different responsibilities and needs related to them. They saw it as the Corps' embracing progress.

It must be pointed out that most of the Marines discussing social media and cell phones are senior Marines, while junior Marines had relatively little to say on the topic. One plausible explanation for this gap is that the researchers explicitly ask Marines about their take on the Marines United controversy, which spurred the MCOCR Project. Most junior Marines had relatively little to say on the topic as they had short careers in the institution and, accordingly, did not explore the role of social media in their lives. More senior Marines, on the other hand, had more familiarity with the controversy and more observations about the changing role of social media in the institution and, accordingly, had more to share. It might also be that while junior Marines have grown up with social media, more senior Marines have experience observing its spread in the institution and, thus, have more to say about its influence in the Marine Corps.

Generational differences and leadership

Marines also brought up generational differences when discussing leadership in the Marine Corps. Perhaps the most salient relation between the two is when Marines talked about leadership shortcomings among NCOs. When Marine participants saw leadership problems, they sometimes framed them in generational differences terms. Those identifying a negative leadership trend very frequently contrasted it with the leadership in the past, which was described as better and more competent. Participants noted a certain trend within junior NCO leadership ranks, mainly among corporals and sergeants, that there seemed to be many who lacked competence, did not know how to lead and inspire junior Marines, did not take responsibilities, and frequently did not live by the Corps' values. This was sometimes framed as a generational differences issue. When describing the deficiencies of young leaders, participants brought up all the stereotypical characteristics associated with Millennials discussed in previous sections of this paper, including their fear of personal conflicts, individualism, fear of taking responsibility, aversion to physical hardship, etc. Senior Marines pointing to these characteristics often stated they were cultivated in civilian society, incompatible with Marine Corps values, and difficult to overcome in the context of a short transformation process in the institution.

Other Marines, however, while framing the issue in generational differences terms, also identified reasons within the institution that explain the declining quality of leadership in the Corps. Some participants converged on the belief that several developments in the mid-2010s have had lasting effects on leadership. In the aftermath of the surges in Iraq and Afghanistan many experienced enlisted Marines left the Corps and left a gap of leadership and skills in the institution. The Corps responded by promoting a large number of junior Marines in what many senior Marines described as picking up rank "ahead of schedule." Those early promoted Marines were seen as young and immature, lacking requisite professional and leadership skills, and

having limited experience in the institution.¹⁴ A first sergeant, master sergeant, and gunnery sergeant in a focus group spent considerable time discussing the qualities of today's NCOs, pointing out the newly-minted Marine leaders were scared to make decisions and did not know how to lead because many of them were promoted too fast to fill in the gap left by experienced Marines who left the Corps.¹⁵ The first sergeant in the same focus groups observed, "*When we came back from the war, and everybody got out. And then they just Whoosh, look at me. I was a lance corporal, now I am a sergeant.*" The master sergeant in the same focus group also noted that this lack of experience when promoted was compounded by personal characteristics developed in civilian society.

I think it's really endemic of society too because you see the younger kids, the kids, you know, the 18, the PFCs, lance corporals, and even the corporals and they come up and they're just-I don't know just a different mentality. Like they-their foresight is so short. Ya know, all they say is, "Okay, we need to get to this contract so..." you know, do they get proficiency in their job? Like that's all they have? And they don't do anything to more well round themselves, like make them better people. And when they don't do that, we really get the shit from that the farther up they go. So if you didn't do anything in your first eight years in Marine Corps to make yourself like a better human aside from just "Well, I'm really good at, you know, turning this wrench." Then you're going to have a leader eight years down the road that doesn't really know how do anything except turn a wrench.

In addition, some Marines believed the Marine Corps lowered standards to meet surge requirements, thus creating a worse-than-usual pool of personnel from which to choose leaders. In other words, it was not so much the civilian society but the Corps' needs that determined the qualities of recruits entering the institution. As prior enlisted Captain #230 said,

Capt:	I believe it has in the sense that, um, as a- I was a drill instructor from 2004 to 2007 when I was a staff sergeant, and I noticed a change in the quality of recruits from 2004 to the end of 2007.
	There was a-there was- you could tell we were trying to plus up.
Interviewer:	What does that mean exactly?
Capt:	That means we were trying to grow our force quickly. And I honestly feel that standards were
	lowered. I know we stress that that never happens. However, when you need people, regardless of their skills or their knowledge or their intelligence, um, we need people period. Bottom line. Nothing could replace a person but more people.
Interviewer:	Uh-huh. So they were- some of them were of lower quality you'd say.
Capt:	Yes, absolutely.

Marine participants also identified another factor that affected leadership that was within rather than without the organization. The separation of experienced Marines from the Corps created not only a shortage of leaders but also a shortage of skilled professionals. The shortage of skilled personnel affected not only Marines' daily professional activities but also their ability to lead other Marines. Staff Sergeant #063 explained he had 50 Marines, of which 46 were in their first enlistment. He worked in an aviation maintenance shop and already worked 12 hours on aircraft because none of his Marines had the skills to do it. He confessed to have no time in the day to know his Marines and lead them properly as his priority was to keep planes flying. Other Marines in the aviation community, too, observed that unlike earlier times, especially during the surges in the mid-2000s, their community was experiencing a lack of resources and skills, leaving them with little time to be proper leaders of their Marines. Thus, at least for the aviation community, according to some participants, the combination of senior, experienced Marines' leaving the Corps in the late 2000s and the diminishing resources partially contributed to leadership problems among enlisted Marines.¹⁶ When

¹⁴ The problems caused by the rapid promotion of junior Marines is more extensively discussed in a previous MCOCR report. See, Kerry Fosher, et al, *Marine Corps Organizational Culture Research Project Preliminary Analysis: Marines' Perspectives on Various Aspects of Marine Corps Organizational Culture* (U.S. Marine Corps Center for Advanced Operational Culture Learning: Quantico, VA, March 30, 2018) <u>https://apps.dtic.mil/dtic/tr/fulltext/u2/1079774.pdf</u>.

¹⁵ Gunnery Sergeant #117, First Sergeant #118, and Master Sergeant #119, Male SNCO Focus Group, MCB Camp Pendleton, 13 September 2017.

¹⁶ Previously cited MCOCR report discussed additional reasons for those problems. See Fosher, Marines' Perspectives.

discussing those problems, Marines did not use references to how civilian society affects differences between generations of Marines.

Marines also talked about another development in the Corps that might support the proposition that the reasons for new leadership problems are to be found in the institution rather than emanating from the characteristics of the new recruits.¹⁷ Some participants argued that, unlike in the past, the process of addressing misconduct by Marines is increasingly burdensome and time-consuming. Some staff NCOs explained the effort today requires more steps, time, and paperwork. Master Sergeant #641 said,

Um, but the only thing--and in my generation doesn't like to do--we look at paperwork like it's a pain in the butt to try to punish somebody, you know? Okay, you're going to write a counselling on them. Well, you have to do three counsellings before it goes to a Page 11. And then you have to have three Page 11s¹⁸ before it goes to an NJP¹⁹. Um, the days of the gunny told you to and you didn't do it and now you're in violation of UCMJ²⁰ are over! And your paperwork [faint laugh] unfortunately can ruin someone's career but we have no other effective ways to...that we're legally allowed to use to discipline our Marines for basic jackassery.

In addition, those Marines felt the process today took away some of their discretion in deciding individual cases and transferred the decision-making up the chain of command. As a result, senior Marines were reluctant to pursue cases of misconduct unless they were egregious enough to warrant action. Inevitably, reluctance to address such cases of misconduct affected discipline and cohesion within units. Junior Marines, too, made observations about leadership in the Corps. However, unlike senior Marines, they did not use terms associated with generations and generational differences. Instead, they discussed their experience with senior Marines, both positive and negative, without referring to generational terms and stereotypes.

Conclusion

There is no single unifying theme that captured how Marine participants used generational references or even what these references meant when used by individual Marines. Marines have varied ways of discussing generational differences in the Marines Corps. In their conversations as captured in the MCOCR research, they reveal several insights that can inform institutional thinking when designing policies for and approaches to Marines of different ages and ranks.

- Although many Marines use generational differences terms popularized in society and widely used in the institution, those terms hide concerns, problems, and issues that have little to do with generational differences. Marine participants frequently used generational differences references and terms as a way to frame multiple problems including: frictions between junior and more senior Marines, the needs of the Marine Corps versus the influence of civilian world, leadership problems, attitudes about gender, and others. Sometimes, the generational references were used simply as a way to vent. Many Marines used the term as an explanatory factor for various problems and phenomena they encountered in the Corps. They seem to use clichés existing in the civilian world (Millennials, Generation X, etc.) as an explanatory framework for discussing policies and trends in the institution.
- Even when using generational differences terms and frames, many Marines provide nuances and insights that break the stereotypes associated with this type of discussion popularized in civilian society. Marines go beyond age as a factor and instead focus on differences among Marines based on experience, rank, and demographic characteristics such as ethnicity, socio-economic status, gender, etc.

¹⁷ Because this report focuses mostly on senior Marines' perspectives, it excludes junior Marine participants' take on leadership issues. For more detail on junior Marines' views on leadership see Fosher, Marines' Perspectives. See also, Erika Tarzi, Insights from the Marine Corps Organizational Culture Research Project: Trust in the Marine Corps – the Good, the Bad, and the Ugly (U.S. Marine Corps Center for Advanced Operational Culture Learning: Quantico, VA, May 11, 2020).

¹⁸ Administrative Remarks.

¹⁹ Non-Judicial Punishment.

²⁰ The Uniformed Code of Military Justice.

- Although many Marines look at society as the culprit in creating generational differences, in their conversations they also reveal important factors within the Marine Corps that create differences between Marines with different lengths of service and experiences. The Marine Corps is a constantly changing institution, as its doctrine, missions, operations, regulations, social context, and interactions with society evolve. These changes are reflected in the insights provided by Marine participants who shared their experiences navigating such changes. These insights also show how Marines who joined the institution at different times have different experiences. It is the differences of experiences that partially shape the differences between groups of Marines rather than their age.
- Marines, regardless of their age cohort, are equal participants in and observers of institutional and civilian cultures. All of them navigate similar opportunities and challenges and have varied, individualized responses and coping strategies that defy generational stereotypes.
- Thus, when designing and implementing new policies and approaches, the Marine Corps may not want to focus on generational differences as created in popular generational literature, but instead take into account differences among Marines in terms of length of service, experiences, and socio-economic and other demographic characteristics that would provide a much more nuanced and fuller understanding of different groups in the institution.